

EAST AYRSHIRE COUNCIL

GOVERNANCE AND SCRUTINY COMMITTEE – 30 MAY 2008

AWARDING OF CONTRACTS

Report by the Depute Chief Executive/Executive Director of Corporate Support

1. PURPOSE OF REPORT

- 1.1 The purpose of this report is to provide, for information, details of tenders which have been accepted. The amounts shown are the actual costs of the contracts and are exclusive of professional fees.

2. BACKGROUND

- 2.1 The Corporate Governance Committee at its meeting held on 8 June 2006 (Item 7, Page 2273, 03/07) and subsequently at the Council meeting on 6 December 2007 (Item 7, Page 199, 07/11) agreed to approve and adopt the revised Standing Orders relating to Contracts and Tendering, which apply to all contracts for the supply of goods and materials, for the provision of services or for the execution of works. The contracts were awarded in terms of these Standing Orders.

3. CONTRACTS

- 3.1 The outcome of the tendering process in respect of each contract is shown at Appendix I together with the anticipated contract duration times, where applicable.

4. FINANCIAL IMPLICATIONS

- 4.1 The Client Departments confirmed that the cost of the works could be provided from existing budgets.

5. LEGAL/AUTHORITY IMPLICATIONS

- 5.1 These contracts were awarded in terms of Paragraph 15 of the Council's Standing Orders relating to Contracts.

6. POLICY/COMMUNITY PLANNING IMPLICATIONS - Nil.

7. RECOMMENDATION

- 7.1 The Committee is asked to note the contracts awarded to date.

Elizabeth Morton
Depute Chief Executive/Executive Director of Corporate Support

14 May 2008
SMcH/KS

LIST OF BACKGROUND PAPERS

1. Memos dated 11 and 27 February 2008, 4 and 18 March 2008 and 3 and 17 April 2008 from Principal Quantity Surveyor.
2. Final Tender Outcome Report by Corporate Procurement Officer dated 5 and 25 February 2008, 19 March 2008 and 4, 11 and 17 April 2008.
3. Memos dated 20 February and 31 March 2008 from the Principal Engineer.
4. Memos dated 17, 25 and 28 March 2008 and 14 and 15 April 2008 from Head of Roads and Transportation.
5. Tender Outcome Report by Corporate Procurement Officer dated 24 January 2008, 4 and 12 February 2008, 6 March 2008 and 2 April 2008.
6. Memo dated 27 February 2008 from Acting Head of Roads and Transportation.

Any person wishing to inspect the background papers relative to this report should contact Sharon McHarg, Administrative Officer on Tel No (01563) 576131. Any person wishing further information on this report should contact Bill Walkinshaw, Head of Democratic Services on Tel No (01563) 576135.

Implementation Officer: Sharon McHarg, Administrative Officer.

APPENDIX I

1. NEIGHBOURHOOD SERVICES

1.1 HOUSING

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>Kitchen, Bathroom, Re-wiring and Lead Pipe Replacement 2008/2009</p> <p>Contract Duration: May 2008 – November 2008</p>	<p>James Frew Ltd, Stevenson</p> <p>£1,314,283.82</p>	<p><u>Other Contractors in Alphabetical Order:-</u> Campbell Construction Group, Glasgow; Central Building Contractors Glasgow Ltd, Glasgow; CFM Building Services Ltd, Carluke; Connaught Partnerships Ltd, Glasgow and MITIE Property Services (Northern) Ltd, Airdrie.</p> <p><u>Offers Received in Ascending Order:</u> £1,507,926.53; £1,717,277.33; £1,765,818.67 and £2,353,299.21.</p> <p>One Tenderer did not submit a tender.</p>
<p>Demolition of 26-35 Chapel Lane, Galston</p> <p>Contract Duration: April 2008 – July 2008</p>	<p>Christie & Son (Metal Merchants) Ltd, Renfrew</p> <p>£64,820.18</p>	<p><u>Other Contractors in Alphabetical Order:-</u> Clyde Coast Contracts Ltd, Ayr; Dem-Master Demolition Ltd, Bathgate; Demolition Services Ltd, Leeds; J B Black Construction Services, Maybole and W H McClounie, New Cumnock.</p> <p><u>Offers Received in Ascending Order:</u> £83,889.88; £84,173.25 and £102,721.23 and £111,111.00.</p> <p>One Tenderer did not submit a tender.</p>
<p>Gas Central Heating 2008/2009 Programme - Phase 3</p> <p>Contact Duration: April 2008 – December 2008</p>	<p>British Gas Housing Services Ltd, Rutherglen</p> <p>£749,236.95</p>	<p><u>Other Contractors in Alphabetical Order:-</u> Campbell Construction Group, Glasgow; CFM Building Services Ltd, Carluke; James Frew Ltd, Stevenson; PME Partnerships Ltd, Livingston and ROK, Glasgow.</p> <p><u>Offers Received in Ascending Order:</u> £786,075.79; £810,117.00 and £1,056,844.55.</p> <p>Two Tenderers did not submit a tender.</p>
<p>Re-instatement of Fire Damage at 15 Shalloch Place, Bellsbank, Dalmellington</p> <p>Contract Duration: April 2008 – July 2008</p>	<p>William Skinner & Son, Ayr</p> <p>£34,479.90</p>	<p><u>Other Contractors in Alphabetical Order:-</u> Ark Joinery, Cumnock; CK Contracts Ltd, Renfrewshire; Fullwood Holdings Ltd, Stewarton; Forbes & Whiteford Ltd, Kilmarnock and Laidlaw Scott, Glasgow.</p> <p><u>Offers Received in Ascending Order:</u> £35,509.95; £36,187.99; £36,535.65 and £43,274.77.</p> <p>One Tenderer did not submit a tender.</p>

1.2 ROADS

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
Urban Herbicide Contract Duration: 19 May 2008 for 22 Weeks	JMK Groundcare Ltd, Kilmarnock £31,827.46	<p><u>Other Contractors in Alphabetical Order:-</u> Growing Concern Scotland Ltd, Perth; Land Engineering (Scotland) Ltd, Fenwick; ISS Waters Landscape Ltd, Kilmarnock; Weed Free Ltd, East Yorkshire and W I & A Gilbert, Dalry.</p> <p><u>Offers Received in Ascending Order:</u> £40,000.87; £67,837.48; £53,800.19 and £59,029.05.</p> <p>One Tenderer did not submit a tender.</p>
Patching 1 (North Area) Contract Duration: 8 Weeks (Start date to be advised)	J H Civil Engineering Ltd, Airdrie £69,622.85	<p><u>Other Contractors in Alphabetical Order:-</u> Barr Ltd, Paisley; Hamilton Tarmac, Larbet; Kyle Tarmac, Shewalton; Lightways Contractors Ltd, Larbet and Tough Construction, Glasgow.</p> <p><u>Offers Received in Ascending Order:</u> £115,362.30; £120,762.90; £149,636.37 and £210,207.64.</p> <p>One Tenderer did not submit a tender.</p>
Supply of Floodlighting Equipment for Viaduct Project Kilmarnock Contract Duration: N/A	John MacLean & Sons Electrical (Dingwall) Ltd, Dingwall £88,768.50	<p><u>Other Contractors in Alphabetical Order:-</u> Amble Electrical Distributors Ltd, Luton; Hagemeyer UK Ltd, Birmingham; I.H.S Corporation Ltd, Middlesex and Philips Lighting, Guildford.</p> <p><u>Offers Received in Ascending Order:</u> £113,770.00 and £139,140.06.</p> <p>Two Tenderers did not submit a tender.</p>
Rural Ground Maintenance North 2008 Contract Duration: 1 May 2008 – March 2009	W. Owen, Stirling £55,000.00	<p><u>Other Contractors in Alphabetical Order:-</u> Growing Concern Scotland Ltd, Perth; ISS Waterers Landscape, Kilmarnock; Land Engineering (Scotland), Fenwick QTS Environmental Services, Drumclog and W.I & A Gilbert, Dalry.</p> <p><u>Offers Received in Ascending Order:</u> £69,065.31 and £103,639.20.</p> <p>Three Tenderers did not submit a tender.</p>

<p>Vehicle Incursion Safety Measures, Various Sites, East Ayrshire</p> <p>Contract Duration: 27 May 2008 for 2 weeks</p>	<p>James Strang Ltd, Denny</p> <p>£29,297.20</p>	<p><u>Other Contractors in Alphabetical Order:-</u> Diack & Macaulay Ltd, Glasgow and W.I & A Gilbert, Dalry.</p> <p><u>Offers Received in Ascending Order:</u> £33,254.00 and £44,460.00.</p>
<p>Cash Collection Service Activated Signs</p> <p>Contract Duration: 1 April 2008 for 3 Years plus 2 separate one year extension options at the sole discretion of the Council.</p>	<p>G4S Cash Services (UK) Ltd, Glasgow</p> <p>Lot 1 – Schedule of Rates (Neighbourhood Services – Roads)</p> <p>Lot 2 – Schedule of Rates (Chief Executive – Finance)</p>	<p><u>Other Contractors in Alphabetical Order:-</u> APCOA Parking, Bolton; Loomis, Glasgow; Euro Car Parks, Manchester; NCP Services Ltd, London and Security Plus Ltd, Uttoxeter.</p> <p><u>Offers Received in Ascending Order:</u> 1 offer received (Schedule of Rates).</p> <p>Four Tenderers did not submit a tender.</p> <p>* <i>Joint Client Department: Chief Executive/Neighbourhood Services</i></p>

1.3 LEISURE

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>Supply & Delivery of Library, Registration & Information Services Material</p> <p>Contract Duration: 1 April 2008 for 3 years (with the option to extend for a further 1 year period, at the sole discretion of the Council)</p>	<p>Bertram Library Services, Norwich</p> <p>Schedule of Rates – Notional value £108,765.50</p>	<p><u>Other Contractors in Alphabetical Order:-</u> Askews Library Services Ltd, Preston; Holt Jackson Book Company Ltd, Lytham and Rondo Ltd, Belfast.</p> <p><u>Offers Received in Ascending Order:</u> £108,785.00 and £108,921.50.</p> <p>One Tenderer did not submit a tender.</p>

<p>Supply of Gym Equipment, Doon Valley Complex</p> <p>Contract Duration: 11 March 2008 for 5 years</p>	<p>Integrated Fitness Services Ltd, East Kilbride</p> <p>£22,190</p>	<p><u>Other Contractors in Alphabetical Order:-</u> Cardinal Sports Ltd Edinburgh; Escape Fitness Ltd, Peterborough; Laidir Leisure t/a Powerhouse Fitness, Clydebank; Life Fitness Ltd, Ely; Pulse Fitness Ltd, Congleton and Technogym UK Ltd, Bracknell.</p> <p><u>Offers Received in Ascending Order:</u> £23,766.00; £24,334.95; £24,953.65 and £30,673.00.</p> <p>Two Tenderers did not submit a tender.</p>
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1.4 **BUILDING & WORKS**

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>Supply & Installation of Metal Fencing, Railing & Handrails Framework</p> <p>Contract Duration: 20 February 2008 for 2 years</p>	<p>Westwire Ltd, Drongan; Miller Steel 2000 Ltd, Mauchline; J & T Blacksmiths Ltd, Glasgow; Martec Engineering Group Ltd, Glasgow</p> <p>Schedule of Rates</p>	<p><u>Other Contactors in Alphabetical Order:-</u> Alpine Fencing Ltd, Dundee; Ayrshire Construction Ltd, Cumnock; CTM Fabrications Ltd, Hamilton; EUROLINK LTD, Coatbridge; JKF Group Limited, Glasgow; Lightmain Limited, Rotherham; Monarch Components Ltd, Dundonald; Newton Metal Services, Ayr; Nova Automation, Clydebank; Reid Wire Ltd, Glasgow; Scotia Storage Systems Ltd, Kilmarnock; Urban Elements Ltd, Barrow Upon Humber; Access Engineering North Ltd, Chesterfield; H S Jackson & Son (Fencing) Ltd, Ashford; Vac Jax Stardale, Tamworth; Stanfield Fencing Ltd, Hamilton; The DCS Group, Glasgow.</p> <p><u>Offers Received in Ascending Order:-</u> One offer received on Schedule of Rates basis.</p> <p>16 Tenderers did not submit a tender.</p>

2. EDUCATIONAL & SOCIAL SERVICES

2.1 EDUCATION SERVICES

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>*Supply & Installation of Educational Furniture For New Build Primary School</p> <p>Contract Duration: N/A - Due to be completed by mid August 2008</p>	<p>Morleys of Bicester Ltd, Aylesbury</p> <p>£79,622.90 (actual numbers to be finalised but will be based on the rates contained in tender)</p>	<p><u>Other Contactors in Alphabetical Order:-</u> A&F Howland (Wycombe) Ltd T/A eme, Sanqhuar; British Thornton ESF Ltd, Keighley; ESA McIntosh, Kirkcaldy; Furniture@Work Ltd, Glasgow; Nortek Educational Furniture & Equipment Ltd, Congleton; Remploy Ltd, Port Talbot and Underley Furnishings Ltd, Bristol.</p> <p><u>Offers Received in Ascending Order:-</u> £59,699.76; £60,133.50, £113,428.02.</p> <p>3 Tenderers did not submit a tender and one bid was submitted with incomplete pricing schedule.</p>

* This contract was subject to an evaluation process, the award criteria being; Price - 40%; Guarantees/Maintenance and Replacement Procedures - 15%; Sustainability - 15%; Deliverability/Proposals to meet timescales and liaising with the Council - 5%; and sample furniture - 25%.

3. CORPORATE SUPPORT

3.1 IT

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>Supply & Installation of Realitis DXR Equipment</p> <p>Contract Duration: 6 February 2008 for 5 years</p>	<p>High Quality Telecommunications Ltd, Ripon</p> <p>£44,590</p>	<p><u>Other Contactors in Alphabetical Order:-</u> Affiniti-Kingston Communications (Hull) Plc, Hull; Bailey Teswaine, Stirling; British Telecommunications Plc, Edinburgh and Siemens Enterprise Communications Ltd, Manchester.</p> <p><u>Offers Received in Ascending Order:-</u> £50,611 and £156,159.</p> <p>Two Tenderers did not submit a tender.</p>

<p>Supply of ISDX Telephone Network Equipment</p> <p>Contract Duration: 29 January 2008 for 3 years (with the option to extend for a further 2 one year periods, at the sole discretion of the Council).</p>	<p>British Telecommunications Plc, Edinburgh</p> <p>£27,470</p>	<p><u>Other Contactors in Alphabetical Order:-</u> Central Telecom UK Ltd, Burton on Trent; Digital Communications Systems Limited, Newcastle; High Quality Telecommunications Ltd, Ripon; Maintel Europe Limited, London and Siemens Enterprise Communications Limited, Wellingborough.</p> <p><u>Offers Received in Ascending Order:-</u> £35,516.43; £41,430.00 and £50,185.00.</p> <p>Two Tenderers did not submit a tender.</p>

4. **CORPORATE SUPPORT**

4.1 **PERSONNEL**

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>Management Appraisal Service</p> <p>Contract Duration: 11 April 2008 for 3-6 Months</p>	<p>Solace Enterprises Ltd, Pontefract</p> <p>£11,125</p>	<p><u>Other Contactors in Alphabetical Order:-</u> 360 is Us Limited, Broadstone; Bradenlaw Ltd, London; 4-consulting, Edinburgh; Analytic Red LLP, Milton Keynes; Bob Cunningham Associates Ltd, Elgin; Bowland Solutions, Alton; Bray Leino Scotland, St Andrews; Capacity Ltd, London; CPC Consultants Ltd, Staffs; Gallus Consulting Ltd, Kettering; Garth Associates Ltd, Renfrewshire; Hay Group, Glasgow; Kynesis, Glasgow; Matrix Management Consultancy, Hamilton; Peak Performance, Falkirk; Penna Plc, Birmingham; Peoplematters, Alloa; PitchBlue International, Dunfermline; Rosemount Management Consultancy Ltd, Stanley; Survey Solutions, Teddington; T-Three Consulting, Cambourne; Tribal Group, London; TTCS, Edinburgh; Work Group Plc, Altrincham; Y-be Ltd, Skelmorlie.</p> <p><u>Offers Received in Ascending Order:-</u> £11,500; £12,325; £17,750; £19,500; £19,700; £22,800; £22,910; £24,500 and £26,550.</p> <p>16 Tenderers did not submit a tender.</p>

4.2 COMMUNITY PLANNING

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>East Ayrshire Community Planning – Residents’ Survey 2008</p> <p>Contract Duration: N/A - Due to be completed by October 2008</p>	<p>Lowland Market Research, Glasgow</p> <p>£37,450.00</p>	<p><u>Other Contactors in Alphabetical Order:-</u> APSE, Manchester; Ashbrook Research & Consultancy, Glasgow; BMG Research, Birmingham; CN Research, Carlisle; FMR Research Ltd, Glasgow; IBP Strategy and Research, Bellshill; MRUK Research Ltd, Glasgow; NEMS Market Research, Billingham, NWA Social, Market Research, Stockton on Tees; Research & Marketing Ltd, Cardiff; Sky High Market Research, Edinburgh and Survey Solutions Ltd, Teddington.</p> <p><u>Offers Received in Ascending Order:-</u> £41,350.00; £42,625.00; £48,000.00 and £49,950.00.</p> <p>8 Tenderers did not submit a tender.</p>

4.3 GENERAL

<u>CONTRACT</u>	<u>SUCCESSFUL CONTRACTOR AND AMOUNT</u>	
<p>Provision of Conferencing & Banqueting Facilities</p> <p>Contract Duration: 4 Years (start date 1 April 2008)</p>	<p>Framework Contract</p> <p>The Park Hotel, Kilmarnock Best Western Fenwick Hotel, Fenwick Atrium Home, Kilmarnock The Lochside House Hotel, New Cumnock The Royal Hotel, Cumnock</p> <p>Schedule of Rates</p>	<p><u>Other Contactors in Alphabetical Order:-</u> The Room Centre, Glasgow.</p> <p><u>Offers Received in Ascending Order:-</u> 1 offer received on a Schedule of Rates basis.</p>